

HOW CLOCKWORKED IS YOUR BUSINESS?

Read the statement and mark if it's True or False for your business in its current state.

TRUE

FALSE

We have clearly defined roles + responsibilities for each team member that include the outcome they're responsible for.

We have the right people in the right roles in our current operation.

Our team members can work autonomously and make decisions that reflect our core values.

We have regular meetings with clear purposes.

Our customers always feel seen, heard + taken care of when working with us.

Team members effectively communicate with each other on projects.

Our company 4D mix is ideal. (We have the right balance of doing, deciding, delegating + designing)

All systems + processes are documented.

Everyone on our team has effectively trashed, trimmed and transferred all tasks appropriately.

All systems + processes are in their simplest, leanest form.

Our team members know how to update + improve processes + systems without needing approval when they see a better way to do something.

Team members have the information they need to make the right decisions for the company without needing approvals.

WHAT ARE YOUR RESULTS?

More than 20 marked False?

You probably feel like you're drowning right now. Taking time off might make you break into a cold sweat. You might even wonder at times why you started this business. This is not a drill. We need to chat - because it doesn't have to be this way.

More than 15 marked False?

Don't despair, but you need some help (like yesterday). You might have some days and weeks where everything feels like a breeze and others that feel like a tornado. Let's see if we can make your business forecast a little more predictable with fewer dramatic swings.

More than 10 marked False?

Things probably feel pretty solid. You might not even think you've got much to improve upon. But what threats are lurking, my friend? No one has time for the business boogeyman. Let's review your results together so you can keep the scaries at bay.

Less than 10 marked False?

Well, well, well - it looks like you are [this] close to clockwork superstar status. Why stop there? Don't rest on those laurels! Let's get you over that finish line to operational efficiency, unplugged vacations, and the business you've always deserved.